

SHAHEED MOHTARMA BENAZIR BHUTTO INSTITUTE OF TRAUMA, KARACHI

Technical Evaluation Criteria (Mandatory)

PPMS ID #

T00518-22-0005

TENDER REFERENCE #

PROC/SMBBIT/(OSR-002)/2022-23

DATE & TIME OPENING OF PROPOSAL:

02-03-2023 AT 11:30 AM

TENDER TITLE:

PROVISION OF HEALTH
TAKAFUL SERVICES

S.#	List of Documents	M/s. ASKARI GENERAL INSURANCE Co. Ltd
1	Compliance of Terms & Conditions / Instructions mentioned in the SBD. 1. Attached authorized person CNIC copy. 2. Signed & stamped each and every page of Terms & Condition & all bidding documents. (If compliance of above points not found offer will be rejected).	Attached
2	Complete profile and history of the Bidder/Participant including complete address and complete details of Directors including their CNIC Numbers;	Attached
3	Registration with Income Tax – NTN (Attach Valid Certificate)	Attached
4	Copy of Financial year Paid Income tax and return (Recent Last Three Years)	Attached
5	Complete details of turn-over of at least LAST THREE YEARS	Attached
6	Audited Financial Statement of the bidder for LAST THREE YEARS.(i.e as on June 30, 2020, June 30, 2021, June 30, 2022)	Attached
7	Certificate of Incorporation issued by the Securities & Exchange Commission of Pakistan (SECP)	Attached
8	Copy of recent documents in respect of PACRA / JCR-VIS Rating.	Attached
9	a) General Sales Tax (Mandatory) b) Sindh Sales Tax (If applicable) / Sindh Board of Revenue (Registration is not required for procurement of Goods)	Attached
10	List of present CORPORATE CLIENTS of Group Health TAKAFUL with name and contact persons, cell/telephone numbers, addresses and total number of employees of that each client. Provide the document evidence in the form of satisfactory certificate or work order.	Attached
11	Copies of Work Orders and signed Agreements of clients (last three years as proof of experience in health TAKAFUL).	Attached
12	Submission of undertaking on legal valid and attested stamp paper that the firm is not blacklisted and litigated by any institute of Federal, Provincial Government or any Department / Agency / Organization / Autonomous body or Private Sector Organization anywhere in Pakistan. (Undertaking should be as per given sample as per attached Table of Content Point # 11). (ANNEXURE-D)	Attached
13	List of panel Hospitals all over the Pakistan.	Attached
14	Name of authorized focal person and Accounts Manager with full contact information on company's Letter Head.	Attached
	Flow Chart on company's Letter Head for claim re-imbursement process for panel hospitalization.	Attached
	Flow Chart on company's Letter Head for credit facility of emergency admission process at panel hospitalization.	Attached

MANAGER
SUPPLY CHAIN MANAGEMENT
SMBB Institute of Trauma, Karachi

PROF. SADQA AFTAB
Department Of Anesthesia & ICU
SMBB Institute Of Trauma
University Of Health Sciences

DR. GHULAM FATIMA
Chief Consultant Pathologist
C.H.K Central Lab
Dr. Ruth K.M Pfau
Civil Hospital Karachi

DR. AHMAD HUSSAIN
Managing Biomedical
SMBB Institute of Trauma

MUHAMMAD
Pharmacist
SMBB Institute of Trauma

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17	Flow Chart on company's Letter Head for credit facility of elective admission process at panel hospitalization.	Attached
18	Submission of undertaking on legal valid and attested stamp paper on duly notarized to the effect that any director of the TAKAFUL Company is not awarded any punishment from any Court of Law.	Attached
19	Submission of undertaking on legal valid and attested stamp paper the effect that the bidder has submitted the correct and complete information along with the bid/offer. If any document/information is found forged/engineered /fake/bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the performance guarantee and payment, if any may be forfeited.	Attached
20	Pay order / Bank Draft of Bid security should be attached along with bidding document.	Attached
21	Soft copy of technical & Financial proposal should also be provided in the form of USB showing the name of the TAKAFUL company.	Attached
	Remarks	Complied

DR. GHULAM FATIMA
Chief Consultant Pathologist
C.H. Central Lab
Dr. Ruth K.M Pfau
Civil Hospital Karachi

DR. GHULAM FATIMA
Member - PC
Chief Pathologist
Dr. Ruth K.M. Pfau Civil Hospital, Karachi

PROF. SADQA AFTAB
Department Of Anesthesia & ICU
SMBB Institute Of Trauma
Dow University Of Health Sciences

PROF. SADQA AFTAB
Chairperson - PC
HOD ICU & Anesthesiology Department,
SMBB Institute of Trauma, Karachi

PROF. SHAHRIYAR GHAZANFER
Member - PC
Professor of Surgery,
Dow University Health of Sciences, Karachi

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Member - PC
Professor of Surgery,
Dow University Health of Sciences, Karachi

MR. BILAL IDREES
Member - PC
Supply Chain Management
SMBB Institute of Trauma, Karachi

SUPPLY CHAIN MANAGEMENT
SMBB Institute of Trauma, Karachi

MR. MAMMAD HUSSAIN
Member - PC
Bio Medical Engineer,
SMBB Institute of Trauma, Karachi

MR. MAMMAD HUSSAIN
Deputy Manager Biomedical
SMBB Institute of Trauma

MR. MUHAMMAD IBRAHIM MEMON
Member - PC
Deputy Secretary (PM&I),
Health Department, Govt. of Sindh

MR. MUHAMMAD FAHEEM
Member - PC
Pharmacist
SMBB Institute of Trauma, Karachi

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TECHNICAL EVALUATION CRITERIA (MARKING)

PPMS ID #

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TENDER TITLE:

PROVISION OF HEALTH TAKAFUL SERVICES

S#	Evaluation Parameters/Sub-parameters	Maximum Points	M/s. ASKARI GENERAL INSURANCE Co. Ltd
1	Number of Years in the Business of providing Health TAKAFUL Services. (Credible documentary evidence must be provided)	Max. 10	5
1.1	20 years or above	10	
1.2	15 to 20 years	5	5
1.3	Less than 15 years	3	
2	Paid up capital	Max. 10	5
2.1	Above 3000 M	10	
2.2	2501 M – 3000 M	5	5
2.3	Less than 2500 M	3	
3	Total Number of Panel Hospitals under credit facility in Pakistan. (Credible documentary evidence must be provided)	Max. 10	5
3.1	400 and above	10	
3.2	300 – 400	5	5
3.3	Less than 300	3	
4	Number of Full-Time Doctors for Case Management in Medical & Claims Dept.: (Provide details duly signed by authorized person)	Max. 10	3
4.1	20 or above	10	
4.2	15 to 20	5	
4.3	Less than 15	3	3
5	Bank Balance/Cash in hand as on 30th June 2022. (Audited Financial Statements must be provided)	Max. 10	10
5.1	PKR 1.0 Billion and above	10	10
5.2	PKR 0.5 Billion – 0.99 Billion	5	
5.3	Less than PKR 0.5 Billion	3	
6	PACRA/JCR-VIS Rating – MANDATORY REQUIREMENT	Max. 5	5
6.1	AA+ Rating	5	5
6.2	AAA Rating	0	
7	Annual Gross General TAKAFUL Premium (as at 30 th June, 2022)	Max. 10	10
7.1	More than 20 billion	10	10
7.2	15– 20 billion	5	
7.3	Below 15 billion	3	

SUPPLY CHAIN MANAGEMENT
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Senior Manager Biomedical
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MUHAMMAD ALI
President
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8	Existing Health TAKAFUL Portfolio of General TAKAFUL Company (as at 31 st Oct, 2022)	Max. 10	10
8.1	More than 2.5 billion	10	10
8.2	2.25B – 2.5B	5	
8.3	Below 2.25 billion	3	
9	International Rating - AM Best / S&P Rating	Max. 5	0
9.1	Yes	5	
9.2	No	0	0
10	24/7 Helpline / Approval Center (Not Mobile Number)	Max. 5	0
10.1	Yes	5	
10.2	No	0	0
11	Total Number of Persons Covered in Health TAKAFUL (Credible documentary evidence must be provided)	Max. 10	3
11.1	200,000 and Above	10	
11.2	150,000 - 200,000	5	
11.3	Below 150,000	3	3
12	List of present HOSPITAL CLIENTS Under Group Health TAKAFUL with name and contact persons, cell / telephone numbers, addresses and number of employees of that each client. Provide the document evidence.	Max. 5	3
12.1	5 and Above	5	
12.2	Below 5	3	3
TOTAL POINTS		100	59
			Dis-Qualified

Bidders achieving minimum 70% points / marks will be considered only for further process besides compliance of all mandatory clauses.

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Professor Shahriyar Ghazanfer
MRCS Ed, FCPS
Department of Surgery
Dow Medical College & Civil Hospital
Dow University of Health Sciences
Karachi

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